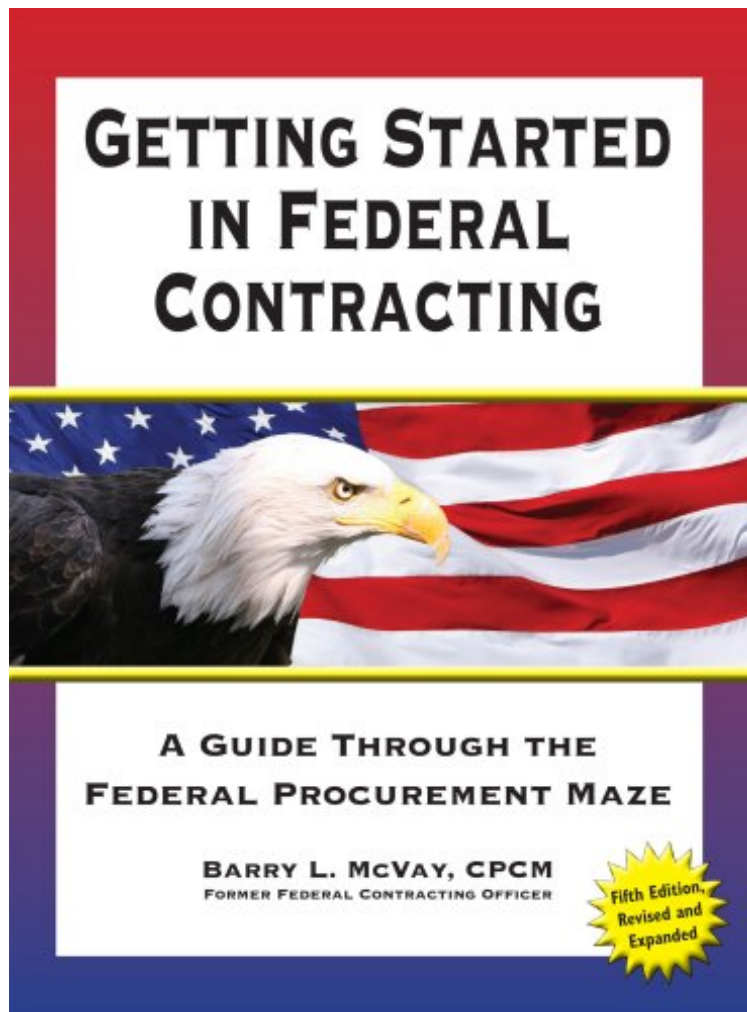


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From Booklist There may be as many manuals on how to do business with the government as there are federal specifications for "dispenser, drinking water, nonmechanically cooled" or for "cups and lids, paper, cold drink." Most are similar, attempting to "translate" dense, bureaucratese-laden regulations and filled with reproduced forms necessary for federal contracting. One of the standout guides has been McVay's, now updated from the 1987 edition. McVay, a certified professional contracts manager and former federal contracting officer, covers the Federal Acquisition Streamlining Act (something of an oxymoron) passed in October 1994. Part of the intent of the new legislation is to make it easier for smaller businesses to sell to the government, and McVay provides invaluable guidance on how to take advantage of the new rules. David Rouse This revised, expanded third edition reflects new laws signed last October, which have made sweeping legal changes in the field: as such it's essential that this latest edition be consulted over prior titles. The new changes are fully explained and explored in a fine review of federal purchasing procedures and how they relate to contractors' efforts. --Midwest Book About the Author Barry L. McVay is vice president of Panoptic Enterprises, a publishing and consulting firm specializing in the federal contracting process. He is a Certified Professional Contracts Manager and a former Department of Defense contracting officer with 35 years experience in federal production, service, and research and development contracts. Mr. McVay has lectured on many aspects of the federal contracting process to government organizations, businesses, and educational institutions. He maintains the Federal Government Contracts Center website, is the primary writer of the Federal Contracts Perspective newsletter, and has written many monographs, and magazine, newspaper, and professional journal articles on federal contracting issues. Barry received his Bachelor of Arts degree from the University of Virginia, and has attended the Air Force Institute of Technology, the Defense Acquisition University, and the Federal Acquisition Institute. He is a member of the National Contract Management Association, the National Defense Industrial Association, and the Association for Unmanned Vehicle Systems International.