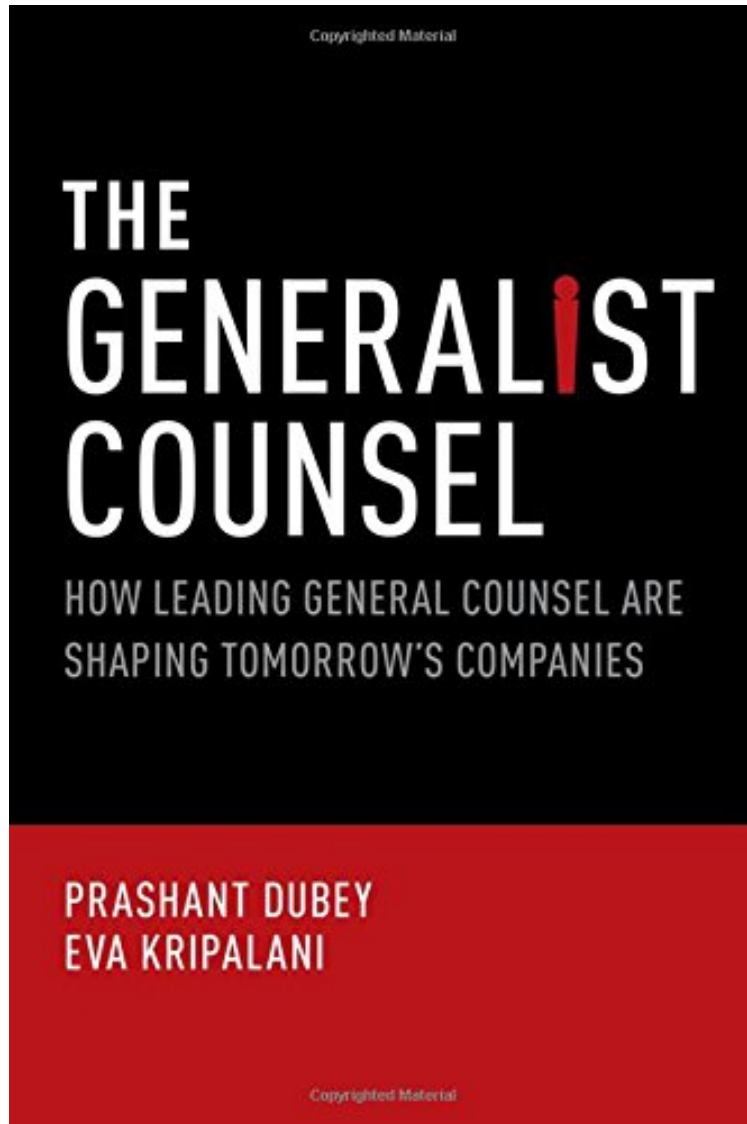


(Get free) The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies

The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies

Prashant Dubey, Eva Kripalani

*DOC | *audiobook | ebooks | Download PDF | ePub*



[Download](#)

[Read Online](#)

#934759 in Books 2013-08-27Original language:EnglishPDF # 1 5.50 x .90 x 8.20l, 1.43 #File Name: 0199892350216 pages | File size: 41.Mb

Prashant Dubey, Eva Kripalani : The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies before purchasing it in order to gage whether or not it would be worth my time, and all praised The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies:

1 of 1 people found the following review helpful. Fantastic for those brand new to being in-house counselBy SupergirlThe authors do a fantastic job explaining the ways a general counsel should think in order to succeed in a

very easy-to-read manner. The book flows effortlessly and provides very interesting, real-life examples of outstanding GCs who have found their way, sometimes by trial and error. Their experiences fill the reader with invaluable insight that lawyers do not acquire simply by attending law school or working in private practice. GCs are unique in their responsibilities, goals, and contributions, and the authors do a great job illustrating these points. For my particular situation, this book was not directly on point, but those new to being in-house counsel of a large business will be very pleased with this small book. 3 of 3 people found the following review helpful. Do You Want to be a Leader in the Transformation of the Legal Profession and Services - Read this Book By Mark Roellig The legal profession is changing dramatically and fast. And the forward thinking general counsel and their teams have been, and will, drive this change (they are spending the money). Prashant and Eva provide an excellent summary of the skills and experiences one will need if they want to be such a leader/general counsel. And for the outside counsel - it provides a great summary of the challenges we face, so that if you really want to help us and add value, you can develop ideas, plans and approaches to do so. Get ready - the good ole days are gone!!! 1 of 1 people found the following review helpful. Excellent Insight By Derek Prolific insights into the pathways taken from law firm lawyer to in-house counsel. Through the lenses of numerous successful GC's you get a clear view of what it takes to be successful as an in-house lawyer.

In the past two decades, the General Counsel in many companies has risen in importance, and the GC is now often involved in business strategy from the inception. Consequently, the position has become more desirable, lucrative, and competitive. Those who achieve it are required to be better versed in the same fundamental principles of business practice and leadership as other senior executives. In *The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies*, Prashant Dubey and Eva Kripalani offer guidance for lawyers making the transition to company leadership. They describe the steps a lawyer should take to blend legal training with other business disciplines to perform a much broader and more strategic role for the organization. Further, the authors provide a view into the GC role that will enable non-lawyers to better understand how their in-house legal departments execute their role. Through research and in-depth interviews with sitting and former General Counsel and executives in the sphere of influence, the authors identify a deliberate evolution in the fabric and tenor of the role of the GC. The personal stories are not only thought-provoking, but also entertaining. The authors also discuss how this shift is leading to other innovations within the legal profession, such as the evolving relationship with outside counsel, General Counsel demands for new products and services, and models for service delivery that are similar to Information Technology and Business Process Outsourcing delivery models.

"As a CEO, I rely on my Office of General Counsel not just for legal advice but also to play a critical role in developing and executing our business strategy. Authors Dubey and Kripalani have artfully described how a CEO can properly understand, appreciate and leverage the full talent and perspective of their GC." --Alex Sun, President CEO, Mitchell International

"The Generalist Counsel provides insightful perspective on the evolution, challenges, and opportunities of inside counsel's role, as well as invaluable advice for lawyers and law students who would construct careers in the corporation. The authors' analyses of elements for success in the role should guide developing lawyers and law school curricula. This book offers a rare chance for informed individual and collective reflection on the personality, knowledge, talents, and skills that lead to a lawyer's synergistic fit inside the corporation." --Marjorie Corman Aaron, Professor of Practice and Director, Center for Practice at the University of Cincinnati College of Law

"During Eva Kripalani's 1997-2007 tenure as general counsel at Knowledge Learning Corporation (now Knowledge Universe - U.S.), she noticed momentous changes in the in-house landscape. "The role has changed significantly," she told CorpCounsel.com. That's why, when Prashant Dubey, a legal services consultant approached her about collaborating on a book to chronicle how the role of in-house counsel has changed, she agreed to the project. The result of their work-*The Generalist Counsel: How Leading General Counsel are Shaping Tomorrow's Companies*" --CorporateCounsel.com

About the Author Prashant Dubey is CEO of The Sumati Group. For the 25 years prior, he was an executive at Fios, Tripwire, and Baxter. He is published on the role of GC's, and on the subject of Legal Process Optimization. He has co-authored, *Litigation Readiness: A Practical Approach to Electronic Discovery* (Oxford University Press, 2011). He holds a BA, Economics, and an MBA, Strategy from the University of Chicago. Eva Kripalani provides guidance to corporations in areas such as law department management, corporate governance, ethics and compliance, and contract management. She spent 10 years as a partner at Stoel Rives, LLP. Until 2007, she served as Executive Vice President and General Counsel at Knowledge Learning Corporation (now Knowledge Universe-US).