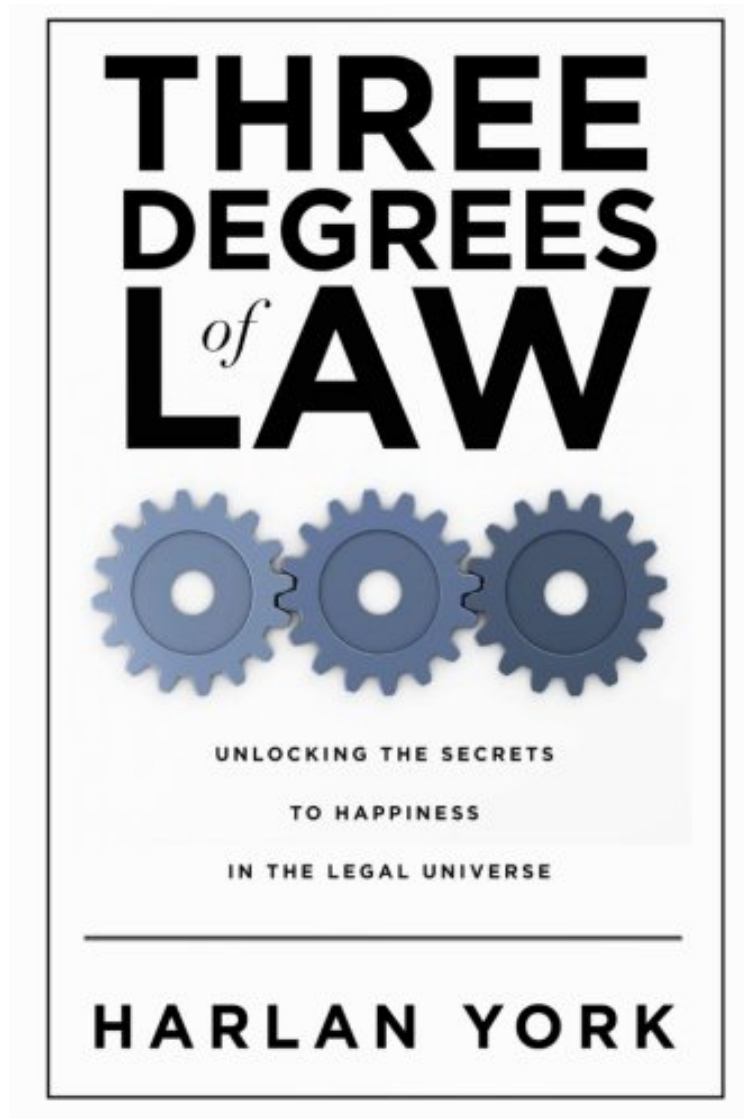


(Mobile ebook) Three Degrees of Law

## Three Degrees of Law

*Harlan York*

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**Harlan York : Three Degrees of Law** before purchasing it in order to gage whether or not it would be worth my time, and all praised Three Degrees of Law:

2 of 2 people found the following review helpful. A true mentor! Mr. York delivers a great read for everyone in the legal profession.By L. ThundergrassI really enjoyed Harlan York's new book, Thee Degrees of Law. The style and approach to his tips on starting and growing a legal approach are engaging and utterly relatable. I definitely recommend this book for any would-be lawyer, young attorney and grizzled veteran alike.The read of this book felt

more like collection of morning mentoring sessions with Mr. York. I imagine, rightly or wrongly, Mr. York's office just off the reception area (for better connection with his clients, I think he'd say). Inside is a comfortable clutter with an energetic buzz which is both inviting and engaging. Pictures of family, fighters and maybe a musician dot the walls which are also laden with professional accolades. Two computer monitors set off to the side of his desk give his clients no barrier in their communications either in person or virtually. Mr. York knows every detail of each stacked box and paper in his office. These are the deeply personal stories of his clients. Everything about this office speaks of the passions in Mr. York's life, especially his passion for his clients. So I imagine myself many years younger as perhaps a 1st or 2nd year attorney (though I do so more for variety because I could also imagine myself doing this today), morning coffee in hand, plopping myself down in Mr. York's office every Tuesday morning for casual mentoring session. The conversations we have and Mr. York's sage stream of consciousness in these sessions are, in my mind, what make up this book. That's not true of course, it's just that this is how the style and writing of this book make me feel. I'm drawn into each topic as Mr. York effortlessly drops knowledge on life and the law. His intense focus on me only briefly interrupted after he's completed his view on a topic so that he can quickly respond to a client. Always respond quickly to your clients, he tells before launching into the next topic triggered by something I had said. That Mr. York is a passionate person is obvious. That he is passionate about his clients is crystal clear. That he is passionate about the law is absolute. But what's more, Mr. York carries a passion for life and people and it's infectious. *Three Degrees of the Law* is an easy and must read for every law student, young lawyer and even use 40somethings firmly (or not so firmly) in the midst of our careers. Mr. York delivers practical, real word advice about building a legal practice and representing clients. While the advice itself is not new cure-all in a "I discovered the simple secret to success" kind of way, it is fresh voice on some fundamental truths. As Mr. York speaks (the one in my head of course) I can almost hear Duke himself (Mr. York's father who appears regularly in the book) speaking to me. In his words I feel the humble encouragement of a Coach who could probably remember by name every kid he has coached. The kind of Coach that would tell-it-like-it-is and allow for no excuses because he believes in you. Mr. York's book says it's about the law, but I think it's really about passion. It seems cliché to say "find your passion" and that is not exactly what I think Mr. York is saying in his book. Rather, he's saying "be passionate" make "being" something that you are passionate to do. Bundle those things for which you are passionate into a focused endeavor, preferably, one that helps people, and never ever stop. 3 of 3 people found the following review helpful. I am friends with several attorneys and the book came highly recommended. Mr. York's style and tone is both informative and motivational. He shows a fundamental grasp of what it takes to be intrinsically motivated. Furthermore, his anecdotes transcend being about legal profession and are applicable to anyone who wants to learn more about how to make the most out of one's career. Again, highly recommended! 0 of 0 people found the following review helpful. Humor, heart, and advice from a great attorney. Read this book if you want to be better and happier as an attorney. By Customer I've been in the systems side (computers) of legal support for nearly twenty years. I can usually look at a new attorney and tell if they're going to be practicing within five years. That is exactly why I feel this book is so important. This is a great book for many types of people. I think it would be helpful for people considering law as career, along with their parents and loved ones. If you're considering law as a career, Mr. York goes into great detail on what to expect, and how to tell if law is a good choice for you. I think that someone in law school would find this book invaluable. Finally, lawyers who are seeking ways to better themselves and their practice would find the suggestions in this book to be life-changing. Harlan York is more than a talented attorney, he understands people, he understands them very well. Many things have changed in the last thirty years. Things have changed in the world, in business, and the law. People genuinely expect a different relationship with their attorney than they did in our father's generation. Mr. York goes into detail explaining how to manage clients, technology, yourself, people who work for you - and still have time for yourself and your family. One last thing, I picked the book up and began to read it at 9:30 at night. It was so enjoyable, filled with so much humor and heart, I read it until I finished it. There's great advice for attorneys in here, but you don't have to be an attorney to appreciate Harlan York's message. If more attorneys read this book and followed Harlan's advice, the world would have a very different opinion on lawyers and we would all be better for it.

*Three Degrees of Law* has been acclaimed by professors nationally, not merely as a book for attorneys and law students. The concise guide focuses on how to be a happy and successful professional. Students will appreciate candid advice from highly regarded attorney Harlan York on how to determine if law practice is for them, and why law school has great value, even if they never "practice" law. Investment in legal education has lifelong benefit in a type of thought process. That training carries over to many fields, not just law. York - who Former World Chess Champ Garry Kasparov calls a "street fighter" - explains that contribution to law school is not merely financial. Devotion, particularly in one practice area, needs to occur. Many attorneys have jobs they hate, not due to external factors, but because of attitude. One of the biggest mistakes lawyers make is improperly measuring the bottom line. They calculate the short term. Law is a cross-country run. You climb mountains and fly downhill at breakneck speed. Great runners

win, like Olympic Gold Medalist Peter Rono, who praises York. Also, Law Review does not always result in success. Enthusiasm is crucial while certain habits hurt advancement. Three Degrees of Law spells out secrets for success and enjoying law. York also details how women frequently become better attorneys than men while defeating sexism. As for the belief that a Juris Doctor predisposes one to working long days with little joy, York rejects this as myth. He explains how to find genuine passion for law. A vocational approach with concern for clients will allow you to build a career you love and will sustain you for life.

"Harlan York is a true professional who cares about his clients and his work"